

# BJOERN HARTIG

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Current Position: Experimental Laboratory Officer at Royal Holloway, University of London

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## PUBLICATIONS

van der Leer, L., B. Hartig, M. Goldmanis, R. McKay (2017). Why Do Delusion-Prone Individuals “Jump To Conclusions”? An Investigation Using A Non-Serial Data Gathering Paradigm. *Clinical Psychological Science*, 5(4), 718 - 725.

Mersinas, K., B. Hartig, M. Keith; A. Seltzer (2016). Are Information Security Professionals expected value maximizers? An experiment and survey-based test. *Journal of Cybersecurity*, (2) 1, 57-70.

Robert M. Ross, B. Hartig, R. McKay (2016). Analytic cognitive style predicts paranormal explanations of anomalous experiences but not the experiences themselves: Implications for cognitive theories of delusions. *Journal of Behavior Therapy and Experimental Psychiatry*, 56, 90-96.

Mersinas, K., B. Hartig, M. Keith; A. Seltzer (2016). Measuring attitude towards risk treatment actions amongst Information Security Professionals: an experimental approach. Conference Paper: Workshop on the Economics of Information Security.

Hartig, B., B. Irlenbusch, F. Kölle (2015). Conditioning on what? Heterogeneous contributions and conditional cooperation. *Journal of Behavioral and Experimental Economics*, 55, 48 - 64.

van der Leer, L., B. Hartig, M. Goldmanis, R. McKay (2015). Delusion proneness and ‘jumping to conclusions’: relative and absolute effects. *Psychological Medicine*, 45(6), 1253 -1262.

## WORKING PAPERS

B. Hartig, Reitzner, M.: Production Shock Distribution and Risk Aversion in Multi-Agent-Tournaments, [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=3066454](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=3066454)

B. Hartig: Two rights make a wrong?! Is the Sunk Cost Effect a Commitment Device Against Present Bias?  
[https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=3023700](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3023700)

## EDUCATION AND QUALIFICATIONS

- JULY 2013                      Doctor Rerum-Politicarum (Ph.D. equivalent) in Economics from University of Cologne, Title: Essays on Social Preferences, Supervisor: Prof. Dr. Ockenfels
- OCT. 2008 – SEP. 2011      Ph.D. scholarship in Economics at the Cologne Graduate School of Management, Economics and Social Sciences at the University of Cologne
- SEP. 2008                      Diploma (Master equivalent) in Economics at the University of Bonn, Thesis Title: Does culture affect reward related brain activity in social comparison?, Supervisor: Prof. Dr. Falk
- JULY 2006                      Magister Artium (Master of Arts) in Sinology at the University of Bonn, Thesis Title: Minority Rights in the Chinese Constitution, Supervisor: Dr. Wolfgang Kubin
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## TEACHING EXPERIENCE

- 2016 – PRESENT              *Pre-sessional Mathematics* (Postgraduate, 30-40 students; complete redesign of curriculum)
- 2013 – 2015                    *Industrial Growth and Competition* (Undergraduate, 120-140 students; complete redesign of curriculum)
- 2012 – PRESENT              *Economic Philosophy* (Undergraduate, 80-175 students; new design of curriculum)
- 2015 & 2016                    z-Tree-Workshop for PhD-Students of the London Behavioural and Experimental Group
- 2009 – 2011                    *Experiments in Economics and Social Sciences* (Undergraduate & Postgraduate, ca. 20 students, new design of curriculum)
- 2004 – 2008                    Teacher for Chinese language and culture (part time and full time) at the Federal Language Office of the German Federal Armed Forces
- 2002 – 2003                    Teacher for German grammar (full time) at the Dehua Xinri Education Consultant Center in Beijing, China